ENDOWMENT INVESTMENT SUMMARY
June 30, 2013

INVESTMENT PHILOSOPHY

The purpose of this statement is to establish clear investment policies and objectives of managing assets that the Board of Directors can understand, the Finance Committee can use as a goal to monitor against, and the California State University Channel Islands Foundation's (CSUCIF) investment manager(s) can use for guidance. This statement is flexible to allow for changing economic conditions and dynamic securities markets, for evaluating investment performance, and policy procedures.

The objective is to promote growth in the investment funds sufficient to offset normal inflation as measured by the Higher Education Price Index (HEPI) plus reasonable spending, thereby preserving the constant-dollar for future generations, and principal of operating cash and reserves while producing market-level income. The minimum total-return objective for the Permanently Restricted Endowment Net asset class shall be HEPI plus 5%. This investment policy will be submitted to the Foundation’s Board of Directors periodically for review and recommended changes. Review times will be determined and at a minimum shall be once every three (3) years.

Declines in market could result in some funds being limited to income received, which is approximately 2% of the endowment principal.

INVESTMENT MANAGERS

**Domestic Equity Composite:**
- Diamond Hill Large Cap
- Mainstay ICAP LV Sel Eq Fd
- Columbia Select Large Cap
- Pinnacle SMID Cap Gr

**International Equity Composite:**
- EuroPacific Growth Fund
- Thornburg Int'l
- Lazard Emerging Markets Equity

**Fixed Income Composite:**
- WAMCO Core Fd
- PIMCO Total Return Fd
- Brandywine Global

**Hedge Fund Composite:**
- ABS Alpha Ltd

**Real Assets:**
- RS Global Natural Resources

*Investment performance of individual funds may vary from the total pool return due to the timing of contributions.*
## ENDOWMENT INVESTMENT SUMMARY

**June 30, 2013**

### FINANCE COMMITTEE MEMBERS

<table>
<thead>
<tr>
<th>Name</th>
<th>Title and Affiliation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Douglas McRae</td>
<td>Finance Committee Chair, Director of Philanthropy, Sansum Diabetes Research Institute</td>
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<tr>
<td>George Leis</td>
<td>Foundation Board Chair, Ex Officio Member, Regional President, Central Coast Division, Union Bank</td>
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<tr>
<td>Blaise Sim, Member</td>
<td>President &amp; CEO, Sage Publications, Inc.</td>
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<tr>
<td>Peter Wollons, Member</td>
<td>President &amp; CEO, Airborne Technologies, Inc.</td>
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<tr>
<td>Ysabel Trinidad, Committee Officer</td>
<td>Vice President for Finance &amp; Administration, CSU Channel Islands</td>
</tr>
<tr>
<td>Therese Eyermann, Committee Officer</td>
<td>Chief of Staff to the President, CSU Channel Islands</td>
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To ensure impartiality, it is the policy of the CI Foundation that no member of the Finance and Investment Committee manage any part of the asset allocation or receive any compensation for advice.

## RECENT FINANCE COMMITTEE ACTIONS

### Q2-2013

During the second quarter, the Finance Committee recommended a 4% endowment spending rate, a conservative figure based on market conditions. Through June 30, 2013, the portfolio reflected a YTD return of 12.3%. The Investment Policy Statement was revised and approved, and can be found at: [http://www.csuci.edu/impact/ci-foundation/](http://www.csuci.edu/impact/ci-foundation/)

### Q1-2013

Overall, there have been strong market returns for the 1st quarter of the calendar year, with domestic and international equities doing well. The Committee continues its work to revise the Investment Policy Statement, and, after conducting research about endowment spending, the Committee has agreed to recommend a 4% spending rate to the Foundation Board.

### Q4-2012

In the 4th quarter, the portfolio was rebalanced to reflect less volatility, with the purchase of fixed income funds and real assets. The investment returns across the board were generally positive in 2012. Fourth quarter earnings were $112,210, for the year, earnings totaled $972,726.

### Q3-2012

The investment portfolio reflected a 6.3% return for the quarter, with a YTD return of 10.9%. Canterbury Consulting suggested that as the committee considers its risk exposure, domestic and/or international equities could be re-examined. The Lagomarsino CRAT reflected a 4.7% return as of 9/30/12, and a 1 year return of 18.3%.